



NATIONAL CO-OPERATIVE EXPORTS LIMITED
राष्ट्रीय सहकारी निर्यात लिमिटेड



NATIONAL COOPERATIVE EXPORTS LIMITED

Head Off: 8th Floor, Tower I,
World Trade Centre, Nauroji Nagar,
New Delhi-110 029.

Website: www.ncel.coop

REQUEST FOR QUOTATION

for

Lease of Shrimp Processing Plant

National Co-operative Exports Limited

8th Floor, Tower-I, World Trade Centre,
Nauroji Nagar, Safdarjung Enclave, New Delhi 110029

Website: www.ncel.coop





1. ABOUT NATIONAL COOPERATIVE EXPORTS LIMITED

National Cooperative Exports Limited (NCEL) is a multi-state cooperative organization, under the oversight of Ministry of Cooperation, Government of India. NCEL is engaged in the procurement, processing, and export of agriculture and allied products sourced directly from member farmer cooperatives and producer organisations. The marine division of NCEL predominantly works on the procurement, processing and exports of Shrimp from the state of Andhra Pradesh.

NCEL's primary mandate is to ensure that the catch and harvest of its affiliated small and marginal farmer cooperatives reaches international markets at fair prices, meeting the quality, food safety, and traceability standards required by destination country authorities. To carry out this, NCEL requires access to MPEDA registered processing establishments that hold the infrastructure, certifications, and international market approvals necessary to handle, process, freeze, and export marine products in compliance with applicable domestic and foreign regulations.

2. REQUEST FOR QUOTATION

NCEL invites formal Request for Quotation (RFQ) to explore a full capacity lease arrangement with your processing facility and requests for complete and accurate information about your plant its infrastructure, installed capacity, machinery and equipment inventory, cold chain systems, statutory and voluntary certifications, and approved export markets.

The information you provide in response to this document will be used by NCEL strictly for the purpose of evaluating your facility against the requirements of NCEL's export operations. Short-listed facilities may be called for a site visit and due diligence exercise, following which formal lease negotiations will be initiated.





Submitting a response to this RFQ does not guarantee selection, and NCEL reserves the right to accept, reject, or further negotiate with any respondent at its sole discretion.

3. WHAT NCEL IS LOOKING FOR

NCEL is not interested in partial processing capacity or time based sharing arrangements. NCEL specifically requires the full operational capacity of a processing plant in Andhra Pradesh, meaning NCEL will have exclusive access to and control over all processing lines, freezing systems, cold storage, auxiliary facilities, utilities, and site infrastructure during the entire lease period. The plant owner will not retain any concurrent operational rights over the facility during this period.

SCOPE OF WORK: The nature of operations NCEL intends to carry out at the leased facility includes the following:

- Receipt and quality inspection of raw shrimp
- Primary processing operations including beheading, deveining, peeling, grading, and washing.
- Value-added processing formats including cooked, ready-to-cook, individually quick frozen (IQF), block frozen, and tail-on or tail-off product lines depending on buyer specifications.
- IQF and plate freezing for export-grade product.
- Packaging, labelling, and palletisation in accordance with buyer and destination-market requirements.
- Cold storage of finished goods pending shipment.
- In-house quality assurance testing and management of pre-shipment inspection coordination with EIC-authorized agencies.





NCEL requires that the facility already holds all necessary statutory licenses, registrations, and approvals for commercial shrimp processing.

Tentative Production Requirement

Specifications	Product Type	Capacity Required
Block Freezing	HOSO, HLSO	20 MT per day
Brine Freezing	HOSO	10 MT per day
IQF	HLSO, PD, Butter fly cut, PUD	40 MT per day (inclusive of cooked IQF & Raw IQF)
Cooker Line	PD	10 MT per day

4. INFORMATION REQUIRED

Please provide complete and factual responses to all sections below. Where specific figures are requested, provide actual data, approximate or rounded figures are acceptable provided they are clearly indicated as such.

SECTION A: PLANT IDENTITY AND OWNERSHIP DETAILS

Field	Details to be Provided
Name of the Processing Facility	
Year of Establishment	
Physical Address of Plant (Village, Mandal, District, State, PIN)	





Registered / Corporate Office Address (if different from plant)	
Name of Owner / Promoter	
Nature of Ownership (Individual / Partnership / Private Limited / Public Limited / Cooperative)	
CIN / Registration Number of Entity	
GST Registration Number	
Name and Designation of Primary Contact Person for this RFQ	
Mobile Number of Contact Person	
Email Address of Contact Person	
Current Operational Status of the Plant (Fully operational / Partially operational / Idle) <i>Note: If idle, specify reason and duration</i>	
Any legal, insolvency, or NCLT proceedings pending against the plant or its assets? (Yes / No) <i>Note: If Yes, describe briefly</i>	

SECTION B: SITE DETAILS

Parameter	Details to be Provided
Total Plot Area (in acres or square metres)	
Total Built-up Area (in square metres)	
Nearest National Highway or State Highway and Distance (km)	
Nearest Major Seaport and Distance (km)	
Nearest Air Cargo Terminal / International Airport and Distance (km)	

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Nearest Railway Station and Distance (km)	
Whether located within a Food Park, SEZ, or Industrial Estate (Yes/No) <i>Note: If yes, specify</i>	
Whether the site is prone to flooding or seasonal accessibility issues	

SECTION C: INFRASTRUCTURE AND CIVIL FACILITIES

Infrastructure Element	Available	Specification
Main Processing Hall	Yes / No	Area in square metres
Receiving / Unloading Area for Raw Material	Yes / No	Area in square metres
Pre-processing Area (washing, sorting, icing)	Yes / No	
Ante-rooms, Worker Change Rooms, Wash Stations	Yes / No	Number of change rooms and wash stations
In-house Laboratory (microbiological and chemical testing)	Yes / No	Testing parameters available
Effluent Treatment Plant (ETP)	Yes / No	Capacity in KLD (kilolitres per day)
Solid Waste Management System	Yes / No	Describe briefly
Main Power Supply	Yes / No	Sanctioned load in KVA
Diesel Generator set	Yes / No	KVA rating and number of sets
Solar Power Installation	Yes / No	Installed capacity in KW
Borewell / Dedicated Water Source	Yes / No	Yield in litres per hour
Water Treatment Plant / RO Plant	Yes / No	Capacity in KLD
Ice Maker (Flake Ice / Tube Ice / Both)	Yes / No	Capacity in MT per day
Worker Canteen / Mess Facility	Yes / No	





Workers' Accommodation (on-site or adjacent)	Yes / No	Capacity in number of persons
Security Cabin and Boundary Wall	Yes / No	
Fire Safety Systems (hydrant, extinguisher, alarm)	Yes / No	

SECTION D: PROCESSING CAPACITY AND MACHINERY

D.1. Overall Processing Capacity

Parameter	Details
Installed processing capacity (in MT per day – both raw input and finished goods basis)	
Actual throughput at peak operations (MT per day)	
Total number of workers deployed at peak operations	
Types of products processed (HOSO, HLSO, PD, PDTO, butterfly cut, cooked, IQF, block, etc.)	
Species (White leg / Black Tiger / Both)	

D.2. Machinery and Equipment Inventory

Please list all major machineries and equipments currently installed. For each item, provide the manufacturer, model or type, year of installation, capacity, and current working condition. If an item is not installed, write Not Applicable.





S. No.	Equipment / Machinery	Manufacturer	Model / Type	Year of Installation	Capacity	Current Working Condition
1	IQF (Individual Quick Freezing) Tunnel Freezer / Spiral Freezer				MT per hour	
2	Plate Freezer				MT per batch / number of plates	
3	Brine Freezer				MT per hour	
4	Shrimp Grader				MT per hour	
5	Automatic Peeling Machine					
6	Deveining Machine					
7	Beheading Machine					
8	Washing / Chlorination Tank System					
9	Soaking Machines					
10	Cooking / Boiling Line (for cooked shrimp products)				MT per hour	

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11	Breeding Line				MT per hour	
12	Metal Detector				Sensitivity specification	
13	Checkweigher / Weight Verification System					
14	Vacuum Packaging Machine				Pouches per hour	
15	Carton Sealer and Strapping Machine					
16	Pallet Wrapper or Shrink Wrap System					
17	Conveyor Lines (specify type and number)				Length in metres	
18	Forklift or Electric Pallet Truck				Lifting capacity in MT	

Note: Any other major processing or packaging equipment (add rows as needed).





SECTION E: COLD CHAIN AND STORAGE FACILITIES

Cold Chain Facility	Available	Storage Capacity (in MT)	Temperature Range	Year of Installation	Current Working Condition
Chilling Room (0°C to 4°C) for raw material and in-process material holding	Yes / No				
Cold Storage (-18°C and below)	Yes / No				
Ante-freeze Holding Area	Yes / No				
Refrigeration System Type (Ammonia / HFC / CO ₂ / Cryogenic)					
Condenser Type (Evaporative / Air-cooled)					





SECTION F: LICENCES, REGISTRATIONS AND CERTIFICATIONS

Licence / Registration	Status (Available / Not Available)	Registration or Licence Number	Valid Up To	Current Status (Active / Expired / Suspended)
MPEDA Registration as Seafood Processor / Exporter				
EIC / EIA Processing Establishment Approval				
HACCP-based food safety system				
FDA Food Facility Registration (FFR)				
Inclusion in the EU approved third-country list for aquaculture products				
BRCGS-certification				
Roselkhoz nadzor- approved establishment listing (FSVPS registry)				
SFDA-approved establishment listing				
BAP (Best Aquaculture Practices) certification				

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FSSAI Manufacturing Licence (Central)				
Factories Act Registration or Licence				
PCB Consent to Establish and Consent to Operate (CTO)				
Fire NOC				

Note: Please add any other certifications (as new rows), if any

Please specify clearly if any certification has been suspended or has lapsed and not been renewed, along with the reason.

SECTION G: EXPORT APPROVALS AND ELIGIBLE MARKETS

NCEL's ability to use your plant for export is directly determined by which markets your establishment is approved to supply. Please provide complete and accurate information. Incomplete responses in this section will make it impossible to evaluate your plant.

- Country wise export approvals (registration / certifications) and the respective current status
- List of eligible exportable countries and respective products
- Export history of last three financial years





Financial Year	Countries Exported To	Primary Products Exported	Approximate Volume (MT)	Approximate Value (INR)
2023–24				
2024–25				
2025–26				
2026 – 27 (up to date of this response)				

SECTION H: REGULATORY AND COMPLIANCE HISTORY

Parameter	Response (Yes / No)
Has any MPEDA inspection resulted in a formal notice, warning, or suspension in the last three years?	
Has the plant been blacklisted or debarred by any export authority, financial institution, or government agency?	
Are there any pending court cases, arbitration proceedings, or consumer disputes involving the plant or its assets?	
Are any of the plant's assets subject to a bank charge, hypothecation, mortgage, or lien?	
Are all statutory dues current — electricity, water, property tax, municipal levies, ESI, PF, professional tax?	





Has the plant received any USFDA Warning Letter, Import Alert, or Automatic Detention notice in its history?	
Has the plant been placed on the EU's list of non-compliant establishments at any point?	

SECTION I: COMMERCIAL TERMS

Please state your preferred terms for the full capacity lease. NCEL will review these terms and negotiate based on the overall evaluation of your plant. You may propose more than one structure if you are flexible on terms.

Commercial Parameter	Your Proposed Terms
Proposed Lease structure	
Minimum lease duration you are willing to offer	
Maximum lease duration you are willing to offer	
Lock-in period sought	
Security deposit requirement	
Responsibility for electricity and utilities during lease	Owner / NCEL / shared
Responsibility for routine equipment maintenance during lease	Owner / NCEL / shared
Responsibility for major capital repairs (structural, refrigeration plant, electrical) during lease	Owner / NCEL / shared
Whether certification costs during lease will be borne by NCEL	Yes / No





Whether key technical personnel of the plant (refrigeration engineer, QC in-charge) will be available to NCEL under the lease	Yes / No
Notice period required for termination by either party	
Any specific restrictions, exclusions, or conditions you require to be incorporated in the lease	
Date from which the plant is available for lease commencement	
Effective first-year cost to NCEL for the lease - rent inclusive of GST (annualized) on Fixed rent basis	In INR
Quote validity (number of days)	

5. NCEL'S PROPOSED TERMS

The following terms represent NCEL's general position on the lease arrangement. These are indicative and subject to modification through negotiation based on the specific features of each plant. They are disclosed at this stage so that plant owners can assess compatibility with their own position before investing time in a detailed response.

a) **Nature of the Arrangement.** NCEL requires exclusive operational control of the entire plant including all processing lines, freezing systems, cold storage, utility systems, and auxiliary areas for the full duration of the lease. Concurrent use of the plant by the owner or any third party will not be acceptable.

b) **Intended Products.** Operations will be limited to marine products processing for export, primarily shrimp of various species and product forms. NCEL does not intend to alter the fundamental nature of the establishment or its use.





- c) **Lease Duration.** NCEL is looking at an initial term of two to five years, depending on the plant's location, capacity, and approval status. A renewal option at the end of the initial term is subject to mutual agreement and performance review.
- d) **Operational Costs.** All costs of operation during the lease including raw materials, direct labour, consumables, packaging, utilities, and logistics will be borne by NCEL unless specifically agreed otherwise. The lease rental itself covers only the use of the facility and its installed assets.
- e) **Equipment Maintenance.** Repair or replacement of equipment that fails due to pre-existing wear, age, or conditions that existed prior to the lease commencement will be the owner's responsibility unless otherwise agreed in writing.
- f) **Certifications and Approvals.** NCEL will maintain and make use of all existing registrations, licences, and third-party certifications in the name of the plant establishment throughout the lease period. Where the owner's cooperation is required for renewal applications (e.g., signatures, declarations), the owner will provide such cooperation promptly.
- g) **Handover on Expiry.** On lease expiry or termination, NCEL will return the plant and all fixed assets to the owner in good operational condition, subject to normal wear and tear resulting from lawful use. A joint inspection will be conducted at the time of handover. Any assets added by NCEL during the lease will be dealt with as per a prior written agreement between the parties.
- h) **Governing Law.** The lease agreement will be governed by the laws of India. Disputes, if any, will first be subject to good-faith negotiation. If unresolved within 30 days, disputes will be referred to arbitration under the Arbitration and Conciliation Act, 1996, with the seat of arbitration at a mutually agreed location.
- i) **Force Majeure.** Standard force majeure provisions covering events such as natural disasters, declared epidemics, acts of government, or events genuinely outside the reasonable control of either party will be incorporated.





6. SUBMISSION OF RESPONSE

Plant owners or their authorised representatives are requested to submit their response using the structure of this document as the format. You may add rows, sub-sections, or supplementary notes wherever needed to provide complete information. Please do not omit any section without explanation. Initial submission may be made by email.

Interested plant owners should submit their completed response on or before 15th July 2026. NCEL reserves the right to extend or close the response window at its discretion and will not be responsible for evaluating responses received after the deadline without prior intimation.

For technical clarifications and final submissions, direct all correspondence to contact the following person:

- **Name and Designation:** Nalla Senapathy V
- **Organisation:** National Cooperative Exports Limited (NCEL)
- **Official Email:** nalla.senapathy@ncel.coop
- **Contact Number:** +91 9677770281

7. CONFIDENTIALITY

All information submitted by the plant owner in response to this RFQ will be treated as commercially confidential. NCEL will not share this information with any third party without the plant owner's prior written consent, except where required by law or by a regulatory authority with jurisdiction over the matter.





In turn, the plant owner is requested to treat the contents of this document, including the fact of NCEL's approach and interest, as confidential. Disclosure to competitors, media, or any third party without NCEL's consent may result in the plant owner being removed from further consideration.

8. DISCLAIMER

This document is issued for the sole purpose of gathering information and expressing preliminary interest. It does not constitute an offer, an agreement, or a binding commitment of any kind on the part of NCEL.

NCEL reserves the right to accept or reject any response at its discretion without assigning reasons. NCEL may negotiate simultaneously with more than one respondent and may choose to proceed directly to lease negotiations at its discretion. NCEL may also modify, suspend, or withdraw this RFQ process at any stage without prior notice.

No respondent will have any claim, financial or otherwise, against NCEL on account of rejection of their response, non-selection, or cancellation of this process at any stage.

9. DECLARATION BY RESPONDENT

Each plant owner or authorised representative submitting a response is required to complete, sign, and return the following declaration along with their response. Responses without this declaration will not be processed.





DECLARATION

I / We, [Full Name of Signatory], [Designation], acting on behalf of [Full Name of Plant], hereby declare the following:

1. The information provided in this response to NCEL's Request for Quotation is true, accurate, and complete to the best of my / our knowledge and belief.
2. No material information relevant to the evaluation of this plant has been deliberately withheld or misrepresented.
3. I / We have the authority to represent the plant owner in this matter and, if selected, to negotiate and execute a lease agreement on behalf of the plant owner.
4. I / We have read and understood the terms and basis on which this RFQ process is being conducted, and we accept those terms.
5. I / We agree that any lease arrangement, if concluded, will be subject to satisfactory legal and technical due diligence carried out by NCEL or its authorised representatives.

Name of Authorised Signatory:

Designation:

Name of Plant / Entity:

Date:

Place:

Signature:

Company Seal (if applicable):

